Agenda Item C.5.b Supplemental Public Presentation 2 September 2021

C.5 – SABLEFISH GEAR SWITCHING ROA

West Coast Shoreside

Processing Perspective

- Lori Steele, Executive Director -

West Coast Seafood Processors Association



CURRENT CAPACITY West Coast Shoreside Processing of IFQ Groundfish

- 10 shoreside groundfish processing facilities (2 in Newport, 2 in Charleston)
 - 6 facilities significant capacity
 - 4 facilities "smaller" plants

Also, some limited groundfish processing in Half Moon Bay





FUTURE POTENTIAL West Coast Shoreside Processing of IFQ Groundfish

- Potential to expand to 13 shoreside groundfish processing facilities
 (2 in Newport, Astoria, and Charleston)
 - 8 facilities potential for significant processing capacity
 - 5 facilities "smaller" plants

Some limited groundfish processing assumed to continue in Half Moon Bay





WASHINGTON West Coast Shoreside Processing of IFQ Groundfish

- Significant potential to process high volumes of groundfish year-round in Westport and Ilwaco
- Bellingham facility not likely to process high volumes of groundfish – but it did – and it could

Year-round Groundfish Processing = Year-round Employment Opportunities = Infrastructure Stability = More Opportunities in Other Fisheries





OREGON West Coast Shoreside Processing of IFQ Groundfish

- Significant potential to process high volumes of groundfish year-round in Astoria, Warrenton, and Newport (5 facilities)
- Two "smaller" facilities in Charleston with potential to process groundfish year-round

There is more groundfish processing capacity in Oregon than in any other West Coast state.





CALIFORNIA West Coast Shoreside Processing of IFQ Groundfish

- Significant potential to process high volumes of groundfish year-round in Eureka
- "Smaller" facility in Ft. Bragg (year-round)
- "Smaller" facility may be emerging in Crescent City
- Limited groundfish processing in Half Moon Bay

There are only 2 groundfish processing facilities remaining in CA – If any more are lost, they will not be regained.





Year-round Groundfish Processing Relies on Dover Sole

A high volume of Dover sole is needed to "get the fish out of the water."

	Trawl Sector Dover Allocation (QP)	Trawl Sector Dover Catch	% Dover Attained	Total Non-Whiting Groundfish Catch
2018	111,064,314	14,050,212	12.7%	66,244,119
2019	110,261,541	12,735,662	11.6%	64,026,774
2020	110,631,155	10,415,534	9.4%	55,936,623

Increasing Dover attainment will increase overall groundfish attainment.



Why is Groundfish Automation Necessary?

- Provides a much-needed supplement to current workforce
- Supports high-volume processing, which is a necessary "backbone" to provide stability to the groundfish fishery
- Increases opportunities for skilled labor automation will not replace our workforce
- Provides opportunity for skilled filleters to be utilized in seasonal fisheries and for specialty products – increases processing diversity and enhances overall business portfolio

Skilled labor is also needed to operate filleting machines.



AUTOMATING

West Coast Shoreside Processing of IFQ Groundfish









Groundfish Automation – How Much Does it Cost?

- 2 machines needed for Dover/flatfish automation (~\$5 million+)
- No specific machine for West Coast rockfish at this time
 - Rockfish automation needs more R&D, but R&D needs commitments to purchase multiple machines
 - Some plants trying to retro-fit other machines to automate rockfish filleting (~\$1.5 million+)

Assuming 2-3 automated "setups" for Dover sole per facility = ~\$10-\$15 million+ investment per facility



Dover Sole Automation – What's the Potential?

- Maximum of 8 processing facilities with potential for Dover automation
 - ~\$5+ million+ per "setup" = ~\$40 million+ investment (minimum)
- Potential to process upwards of 70,000 pounds of Dover in 24 hours
 - Two shifts operating full-time with one automation setup
- Year-round processing potential = ~25.5 million pounds per facility
 - 8 facilities full-time, year-round = 204,400,000 pounds Dover sole
 - More realistically, 3-4 facilities = 76 million-102 million pounds Dover sole

A significant amount of volume is necessary to achieve the ROI, but....

We CAN achieve OY for this fishery if we automate.



Gear Switching Range of Alternatives

- Apply the "certainty-based cap" approach rather than approximating expected "projected" maximums
- Analyze certainty-based caps of 10%, 20%, and 29% for all alts
- Make it simple Keep trawl-allocated sablefish in the trawl sector
- Include Trawl Stakeholder Alternative 2 in ROA
- Prioritize the need to achieve OY for the groundfish fishery (enhancing food security and long-term viability of the fishery)
 Focus on preserving our remaining groundfish infrastructure.

